

FOURTH QUARTER

Earnings Presentation 27 January 2022

Challenging fourth quarter concluded a year of recovery and investments

- Generally good market conditions but continued slow-down in automotive
 - Sales volume +9% of which +2% organic
- Increased inflationary cost pressure only partly offset by price increases
 - Adj. operating profit SEK 139 million (193)
- Continued strong cash generation
 - Adj. cash flow before financing SEK 463 million (232)

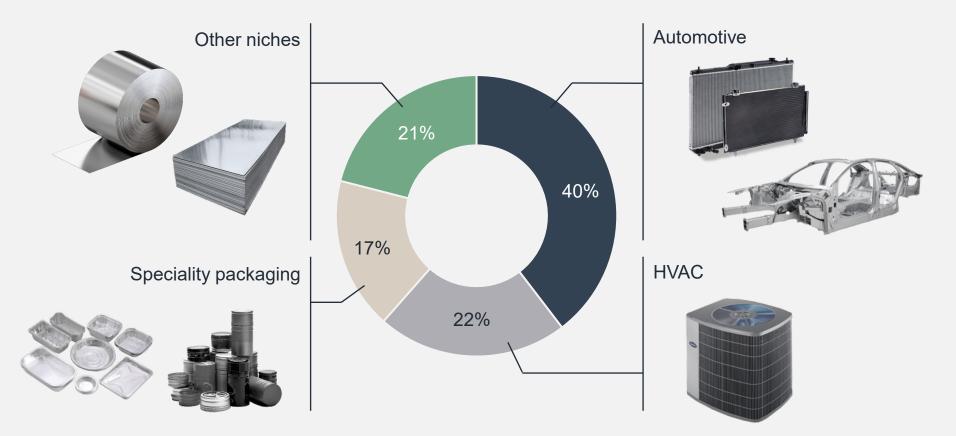
Proposed dividend of SEK 2.25 per share





Leading positions in four key end-customer markets

Full-year 2021 sales volume by end-customer market





Strong market in general, but weak in Automotive

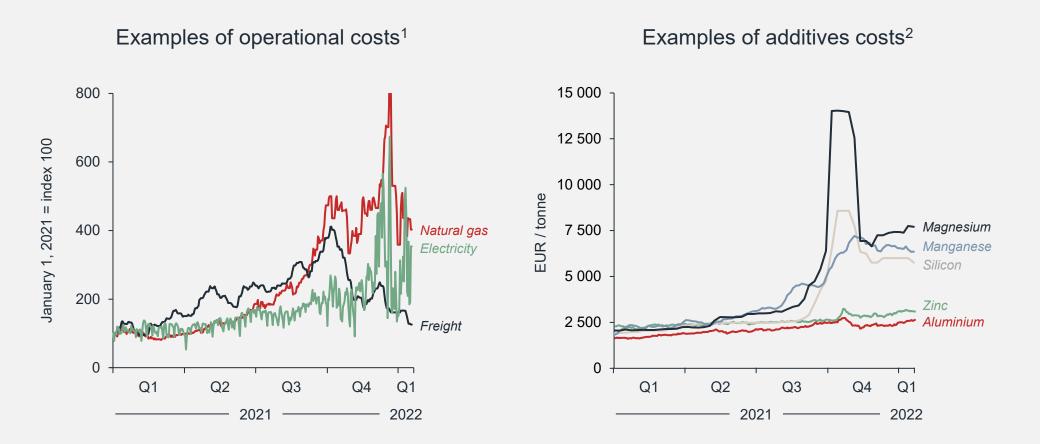
Q4 2021 sales volume growth by region and end-customer market¹

YoY (%)	Automotive	HVAC	Speciality Packaging	Other niches	Total
Europe	-13%	-	+42%	+43%	-6%
Asia Pacific	-6%	-	-	+106%	+4%
North & South America	-13%	+14%	+9%	±0%	+4%
Global	-11%	+14%	+9%	+17%	+2%

1. Organic sales volume growth excluding Gränges Konin, except for Specialty Packaging in Europe where Gränges Konin sales volume growth has been included for reference



Significant cost increases continued into the fourth quarter



1. Source: Natural gas (Europe TTF), Freight (Baltic Exchange Dry Index), Electricity (Central and Northern Europe average, spot, baseload)

2. Source: Metal Bulletin, January 2021



Action program gradually taking effect



Strong focus on actions to:

- Increase sales to non-automotive markets
- Achieve cost savings and increase productivity
- Secure price increases



- Expected weakness in automotive in Q1 largely compensated by growth in non-automotive markets
- A large part of net cost increases expected to be offset by price increases already in Q1



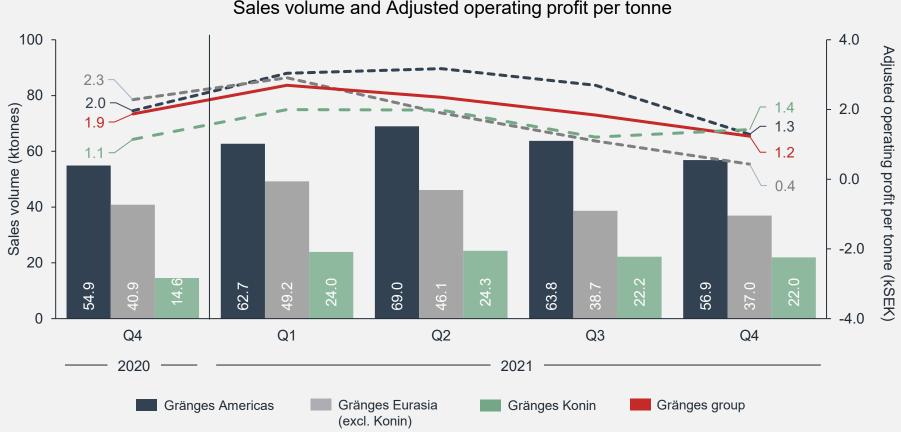
Record sales volume and operating profit in 2021



Sales volume — Adjusted operating profit per tonne



Margin reduction in the fourth quarter due to lower sales volume and higher cost



Sales volume and Adjusted operating profit per tonne



Financial overview – fourth quarter 2021

SEK million	Q4			January-Deo	cember	
	2021	2020	Change	2021	2020	Change
Sales volume (ktonnes)	112.3	103.3	8.7%	488.9	350.6	39%
Net sales	4,857	3,149	54%	18,130	11,008	65%
Adjusted operating profit ¹	139	193	-28%	1,008	648	56%
Adjusted operating margin (%)	2.9	6.1	-3.3 ppt	5.6	5.9	-0.3 ppt
Adjusted operating profit per tonne (kSEK)	1.2	1.9	-0.6	2.1	1.8	0.2
Operating profit	-21	167	n/a	833	584	43%
Profit for the period	-23	106	n/a	595	363	64%
Earnings per share ² (SEK)	-0.21	1.19	-1.40	5.58	4.21	1.37
Adj. cash flow before financing activities ³	463	232	100%	607	1,180	-49%
Return on capital employed, R12 (%)	10.0	8.1	1.9 ppt			
Net debt / adjusted EBITDA, R12	2.2	2.2				

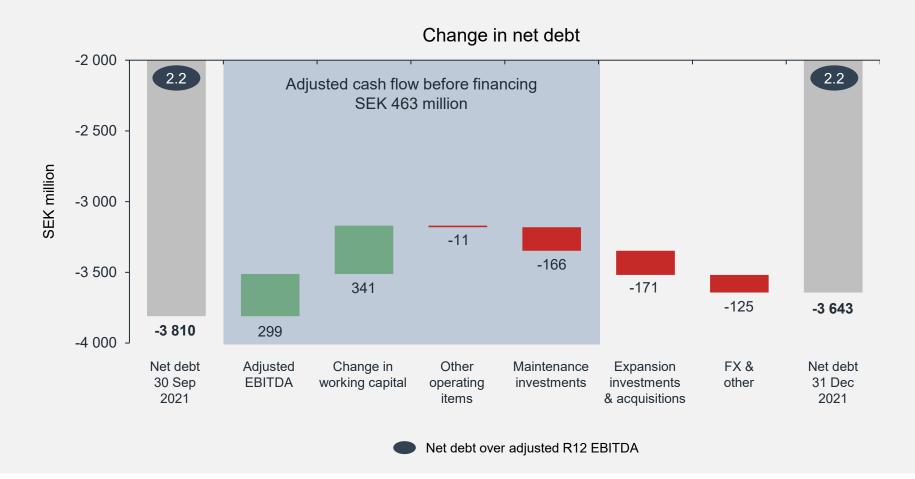
1. Adjusted for items affecting comparability

2. Diluted

3. Adjusted for expansion investments and acquisitions



Reduced net debt and stable leverage in fourth quarter

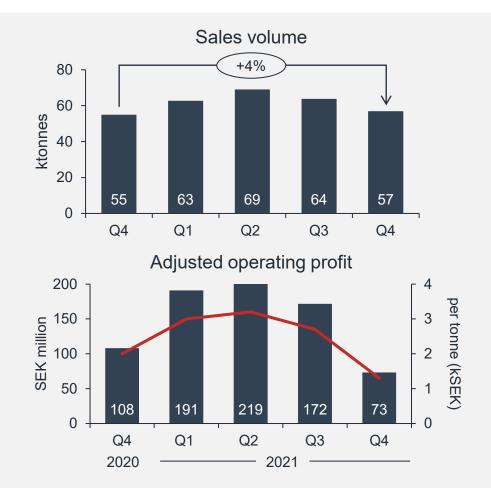


Note: Net debt including pension and leasing liabilities. As per 31 December 2021, total pension liabilities amounted to 348 MSEK and leasing liabilities to 236 MSEK. R12 EBITDA per 30 September 2021 includes R12 EBITDA for Gränges Konin.



Gränges Americas – fourth quarter 2021

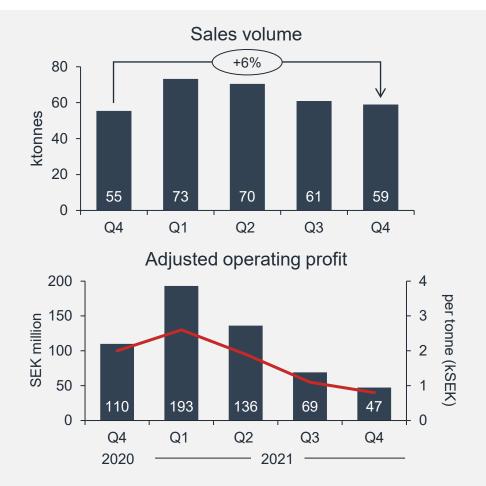
- Sales volume increased by 4%
 - Continued strong market conditions
- Extended planned maintenance
 - 8 ktonnes capacity reduction
- Reduced operating profit and margin
 - Increasing cost inflation
 - Higher average conversion price
- Good progress for Newport rebuild
 - Restart of damaged mill end of Q1





Gränges Eurasia – fourth quarter 2021

- Organic sales volume decline of -9%¹
 - Europe -8% and Asia -11%
 - Continued slow-down in automotive
- Reduced operating profit and margin
 - Increasing cost inflation
 - Negative FX effects SEK -8 million
- Contribution from Gränges Konin
 - Sales volume 22 ktonnes
 - Adj. operating profit SEK 31 million



😓 GRÄNGES

Summary – fourth quarter 2021

- Generally good market conditions but continued slow-down in automotive
- Increased inflationary cost pressure only partly offset by price increases
- Continued strong cash generation and increased dividend
- Strong focus on price and cost productivity will drive gradual recovery during 2022





2021 - a year of recovery and investment for the future



- COVID, supply chain disruptions, demand and cost swings
- \circ Record sales and earnings
- Strong contribution from Konin
- Very good progress on sustainability
- Growth investments in all regions
- New solutions for electric vehicles and batteries in pipeline



Good progress on sustainability



Note: All results are preliminary. 1. Versus baseline 2017. Baseline recalculated to include Konin.



Gränges' sustainability efforts recognized externally

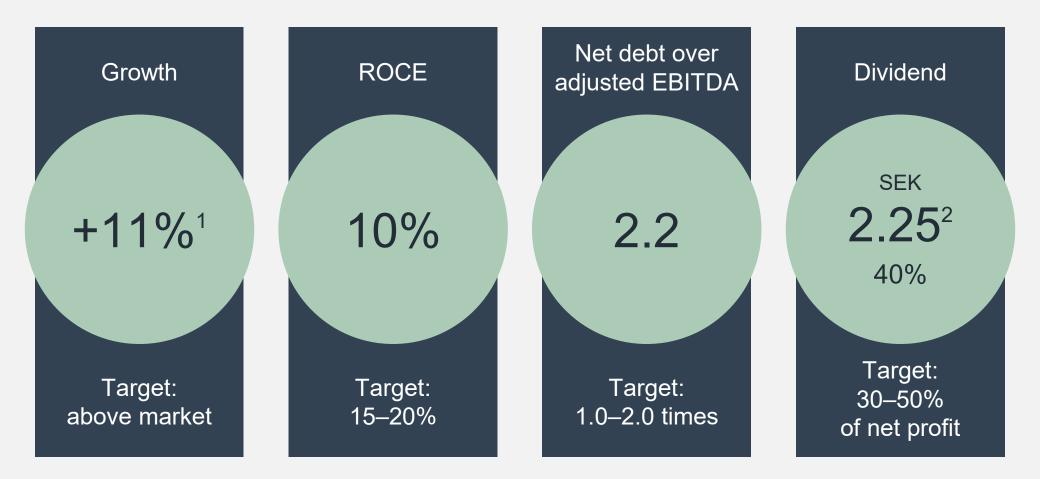
EcoVadis	Sustainalytics ¹	MSCI ²	CDP
Platinum		AA	В
Top 1%	Top 1%	Тор 8%	
Benchmark: Manufacture of basic precious and other non-ferrous metals	Benchmark: Aluminium industry	Benchmark: Metals and Mining – Non-Precious Metals	Benchmark: Not available
PLATINUM Top 196 2021 ecovadis Sustainability Rating	SUSTAINALYTICS	MSCI ESG RATINGS CCC B BB BBB A AA AAA	DISCLOSURE INSIGHT ACTION

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In 2021 the financial performance reflects challenging market conditions and investment for the future



1. Gränges sales volume growth excluding Gränges Konin in 2021 of 18% less the preliminary growth of the underlying markets to which Gränges is exposed of 7% (Source: IHS, AHRI, and CRU).



2. The Board of Director's proposal for the 2022 Annual General Meeting

Growth plan in the making



○ Good starting point

- However: 2021 profitability unsatisfactory
- Positive factors gaining influence going forward
- Short-term focus: Sales volume, price increases, and cost productivity
- But in parallel, plans being made to restore ROCE to 15-20% target...

...and to build a stronger, more sustainable company for the future



Outlook – first quarter 2022

- Sales volume expected to increase sequentially to about the same level as in Q1 2021
 - Demand from automotive customers expected to remain low...
 - ...but will be offset by volume efforts and strong demand from other markets
- A large part of net cost increases expected to be offset by price increases
- Margin recovery to gradually continue throughout the first half of the year





Q&A

Jörgen Rosengren, CEO Oskar Hellström, CFO

