

THIRD QUARTER

Earnings Presentation 21 October 2021

Growth and increased profit in third quarter, but challenging near-term outlook

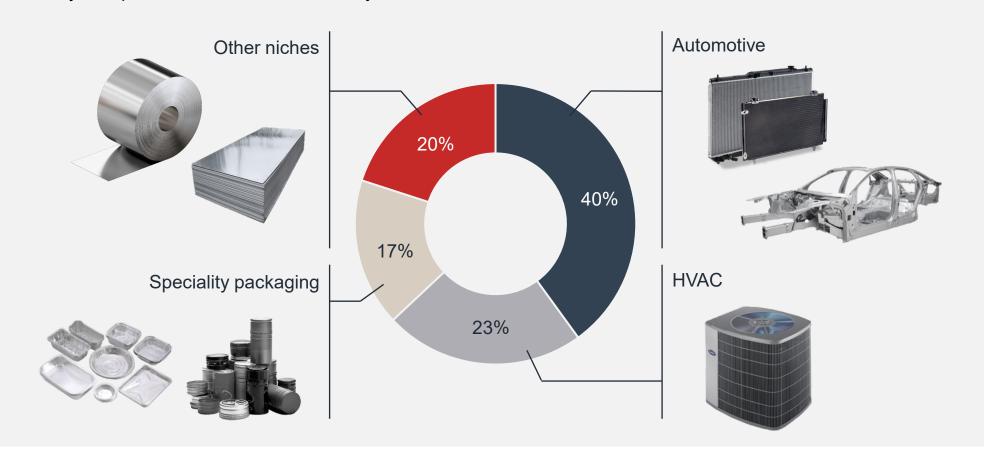
- Generally good market conditions but severe slow-down in automotive
- Increased sales volume and improved profit
 - Sales volume increased by 37%
 - Adjusted operating profit SEK 219 million
- Increased inflationary cost pressure only partly offset by price increases
- Good progress on strategic initiatives





Leading positions in four key end-customer markets

January – September 2021 sales volume by end-customer market





Generally good demand across all regions and endcustomer markets relative to third quarter 2020

Q3 2021 sales volume growth by region and end-customer market¹

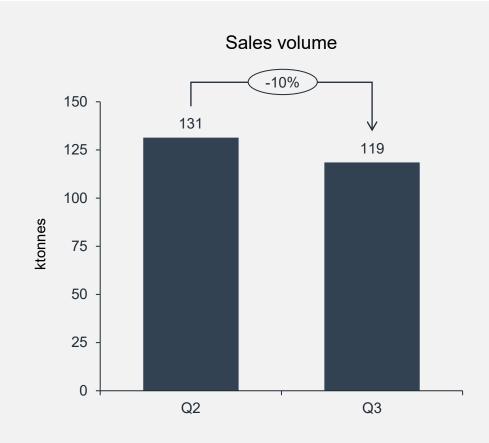
YoY (%)	Automotive	HVAC	Speciality Packaging	Other niches	Total	
Europe	+29%	-	+11%1	+40%	+31%	
Asia Pacific	+2%	-	-	+18%	+4%	
North & South America	-1%	+21%	0%	+16%	+10%	
Global	+8%	+21%	0%	+20%	+11%	

⁽¹⁾ Organic sales volume growth excluding acquisitions, except for Specialty Packaging in Europe where Gränges Konin sales volume growth has been included for reference



However, a reduction in automotive demand contributed to a sequential volume decline

- Significant decrease in automotive industry demand in Q3 – LVP down 20% YoY and 12% sequentially¹
- However, continued good demand in all other end-customer markets, especially HVAC in North America
- Temporary production disturbances reduced production in Americas by 4 ktonnes
- Q3 typically a seasonally weaker quarter than Q2

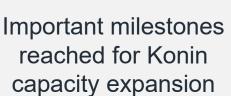






Good progress on strategic initiatives







First part of logistics improvement project in Finspång completed



Ground broken for new casting centre in Huntingdon



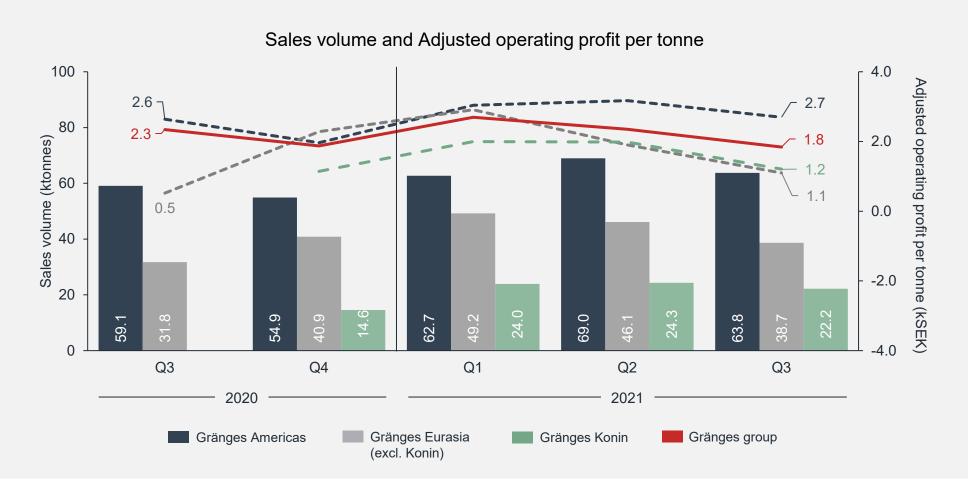
First sustainability-linked bond successfully issued

- Gränges is the first Swedish company to list a Sustainability-Linked Bond on Nasdaq
- Bond of SEK 600 million under new green and sustainability linked finance framework
- Interest rate tied to achievement of 2025 sustainability targets
- Bond oversubscribed high level of confidence among investors for sustainability strategy and targets





Volume and profit per tonne improvement year over year, but sequential decline in third quarter





Financial overview – third quarter 2021

SEK million	Q3			January-September		
	2021	2020	Change	2021	2020	Change
Sales volume (ktonnes)	118.5	86.7	37%	376.6	247.4	52%
Net sales	4,621	2,575	79%	13,272	7,858	69%
Adjusted operating profit ¹	219	203	7.6%	870	455	91%
Adjusted operating margin (%)	4.7	7.9	-3.2 ppt	6.6	5.8	0.8 ppt
Adjusted operating profit per tonne (kSEK)	1.8	2.3	-0.5	2.3	1.8	0.5
Operating profit	219	177	23%	854	417	105%
Profit for the period	153	124	24%	618	257	140%
Earnings per share ² (SEK)	1.44	1.45	-0.02	5.79	3.02	2.78
Adj. cash flow before financing activities ³	-135	380	n/a	144	948	-85%
Return on capital employed, R12 (%)	11.2	7.7	3.5 ppt			
Net debt / adjusted EBITDA, R12	2.2	2.5				

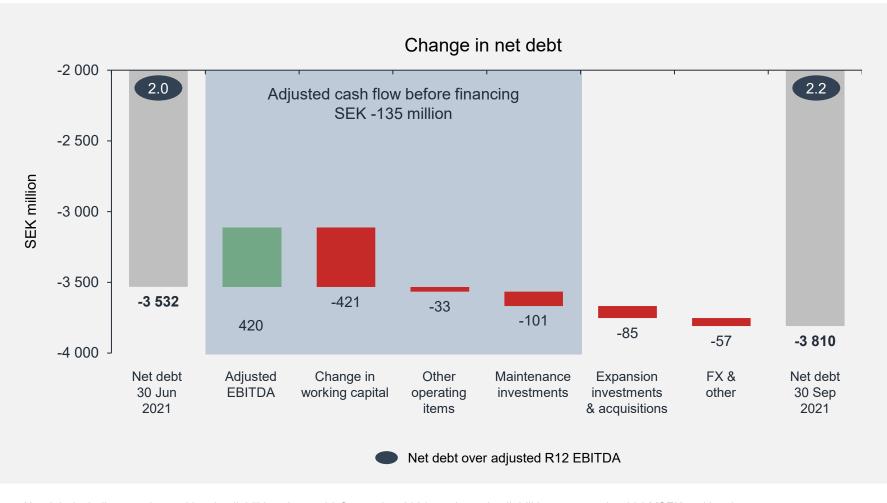
⁽¹⁾ Adjusted for items affecting comparability



⁽²⁾ Diluted

⁽³⁾ Adjusted for expansion investments and acquisitions

Net debt and leverage increased in third quarter primarily driven by the higher aluminium price





Gränges Americas – third quarter 2021

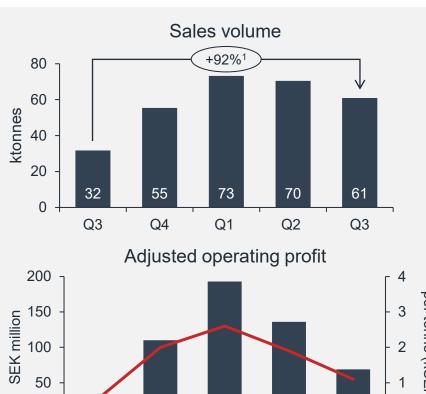
- Sales volume increased by 8%
 - Continued strong market conditions
 - Temporary production disturbances
- Increased operating profit and margin
 - Higher average conversion price
 - Increasing inflationary pressure
- Planned maintenance in fourth quarter
 - 8 ktonnes capacity reduction

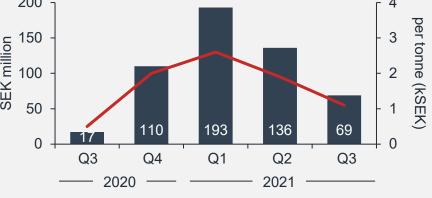




Gränges Eurasia – third quarter 2021

- Organic sales volume increase of 22%
 - Europe +41% and Asia +7%
 - Sequential slow-down in automotive
- Increased operating profit and margin
 - Increasing inflationary pressure
 - Negative FX effects SEK -13 million
- Acquired growth from Gränges Konin
 - Sales volume 22 ktonnes
 - Adj. operating profit SEK 27 million



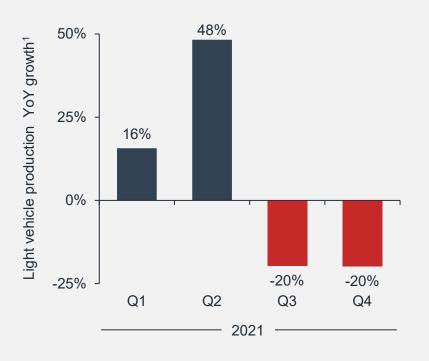




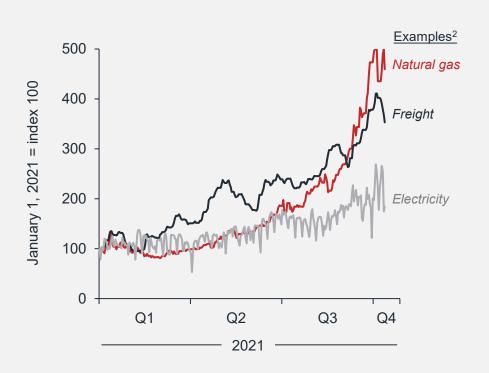


During the third and fourth quarter Gränges is facing challenging external conditions

Continued negative growth in automotive production



Very sharp cost increases





⁽¹⁾ Source: IHS October, 2021

²⁾ Source: Natural gas (Europe TTF), Freight (Baltic Exchange Dry Index), Electricity (Central and Northern Europe average, spot, baseload)

Outlook – fourth quarter 2021

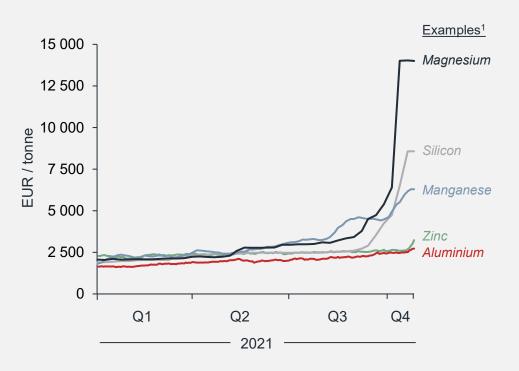
- Sales volume in the fourth quarter is currently expected to be about 10% lower than in the third quarter
 - Continued good demand from many end-customer markets
 - Very low demand from automotive customers
 - Reduced capacity due to extensive year-end maintenance in Americas
- Cost pressure is expected to continue to increase throughout the fourth quarter and not be fully mitigated by new price increases





Reduced supply of important additives may have a significant impact on the aluminium industry in 2022

Dramatic price increases for some aluminium rolling additives



- Significant supply contractions for important additives creates an uncertain market environment
- Magnesium deficit may lead to supply shortage of aluminium sheet, further limiting automotive production
- Mitigating actions
 - Increased recycling
 - Adjustment of alloy recipes
 - Price increases



⁽¹⁾ Source: Metal Bulletin, October, 2021

Summary – third quarter 2021

- Generally good market conditions but severe slow-down in automotive
- Increased sales volume and improved profit
- Increased inflationary cost pressure only partly offset by price increases
- Good progress on strategic initiatives
- Challenging near term outlook
- Action needed







Jörgen Rosengren, CEO Oskar Hellström, CFO

