

# SECOND QUARTER

Earnings Presentation 14 July 2023

#### Continued strong profit growth and cash flow

- Stable sales volume of 120 ktonnes (122), despite challenging market environment
- Good earnings and reduced working capital drove strong cash flow
- Price, productivity and new business offset cost/mix and demand challenges
- Good progress on Navigate plan for sustainable growth
- Adjusted operating profit up 30% in quarter to all-time-high SEK 450 million (348)





## Strong automotive sales, but other markets down due to weaker demand and downstream inventory

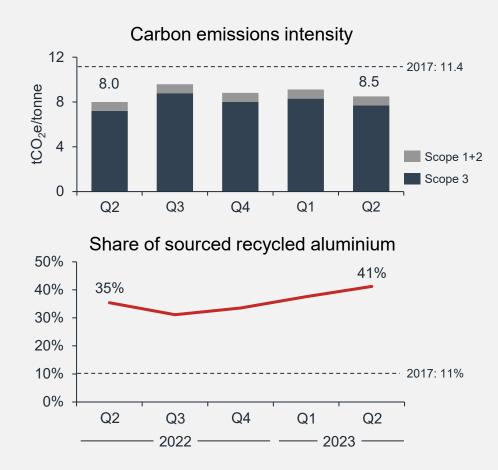
Q2 2023 sales volume growth by business area and end-customer market

Gränges Americas		Gränges Eurasia			Gränges Group		
HVAC	-15%	Automotive	+14%		Automotive	+13%	
Speciality packaging	-11%	Other niches	+1%		HVAC	-15%	
Other niches	-18%	Speciality packaging	-7%		Other niches	-6%	
Automotive	+6%	HVAC	→ -		Speciality packaging	-10%	
Total	-11%	Total	+9%		Total	-2%	



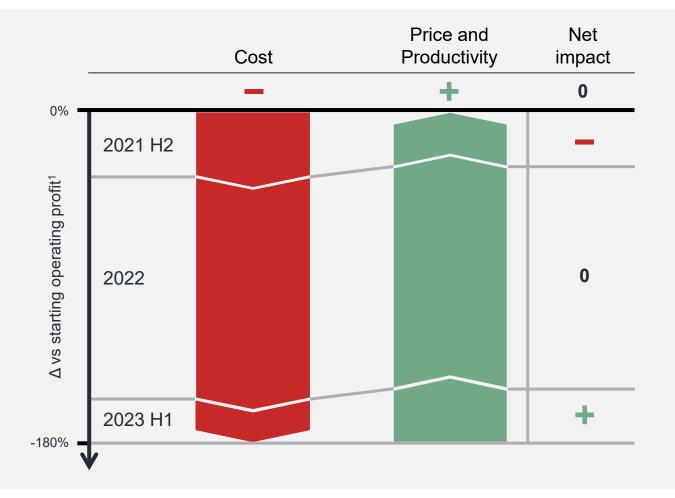
#### Continued good sustainability performance

- Record high recycling volume and share driven by new recycling centre in Americas and by new partnerships
- Scope 3 and total emissions negatively affected by conscious decision to phase out low-carbon Russian material
- Renewable electricity supply in Asia led to record-low scope 1+2 emissions...
  ...and new solar panels now in use



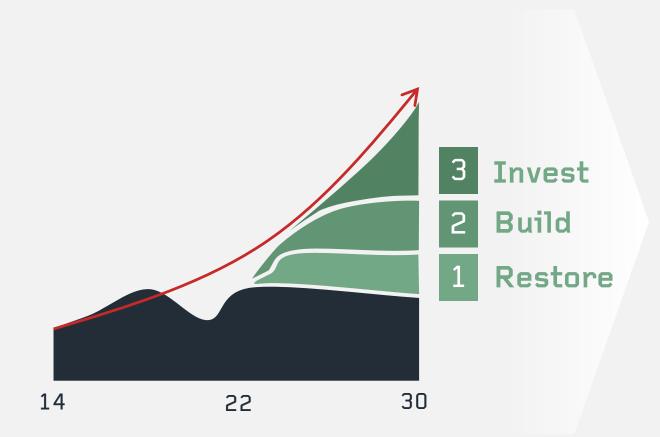


## Price, cost and productivity now back in balance after two turbulent years





### High ambitions for the long term

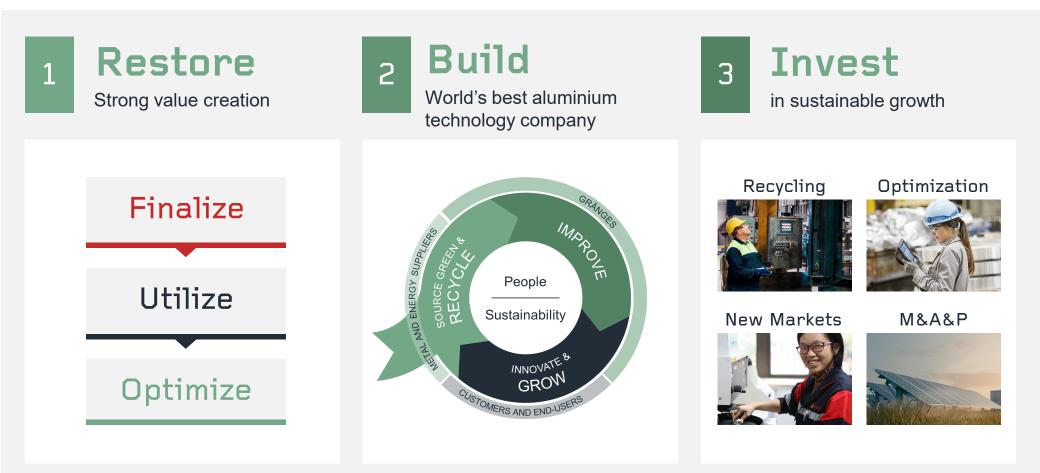


#### **Sustainable Growth**

- World's best aluminium technology company
- 15% ROCE
- 10% operating profit growth
- Continue toward 2040 climate neutrality

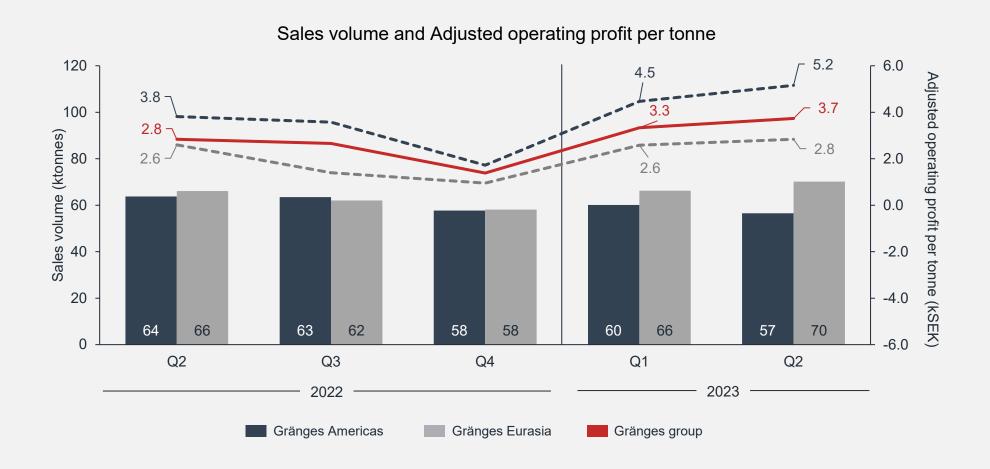


#### Three steps for long term sustainable growth





#### Continued margin improvement in the second quarter





#### Financial overview – second quarter 2023

SEK million	Q2			January-Jur	ie	
	2023	2022	Change	2023	2022	Change
Sales volume (ktonnes)	120.5	122.5	-1.7%	240.6	249.2	-3.5%
Net sales	6,008	6,875	-13%	11,976	12,955	-7.6%
Adjusted operating profit <sup>1</sup>	450	348	30%	851	678	25%
Adjusted operating profit per tonne (kSEK)	3.7	2.8	0.9	3.5	2.7	0.8
Operating profit	450	410	10%	851	740	15%
Profit for the period	316	274	15%	570	514	11%
Earnings per share <sup>2</sup> (SEK)	2.97	2.58	0.39	5.35	4.83	0.52
Adj. cash flow before financing activities <sup>3</sup>	779	722	7.8%	1,066	-502	n/a
Return on capital employed, R12 (%)				10.2	9.7	0.5 ppt
Financial net debt / adjusted EBITDA, R12				1.8	2.3	-0.5

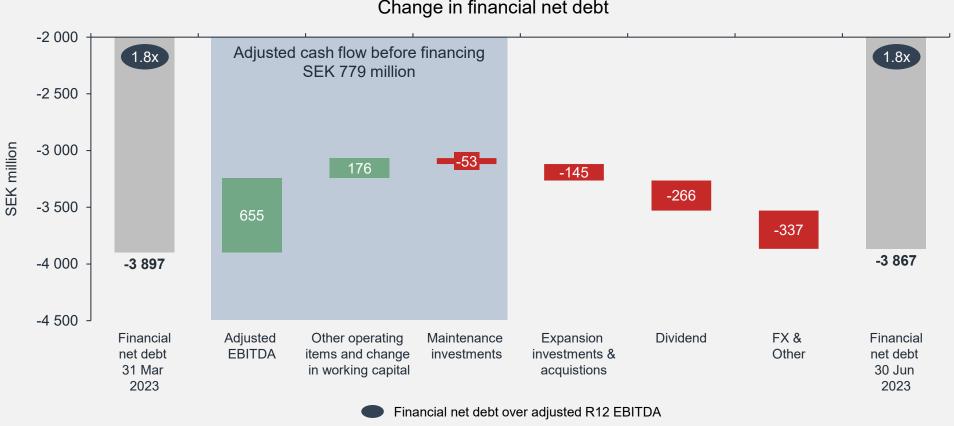
<sup>1.</sup> Adjusted for items affecting comparability



<sup>2.</sup> Diluted

<sup>3.</sup> Adjusted for expansion investments and acquisitions

#### Stable net debt and leverage in the second quarter

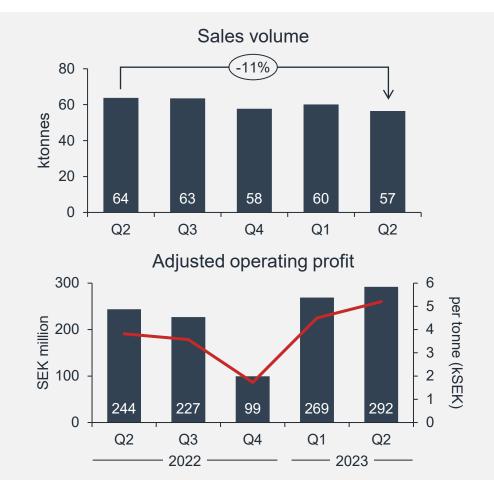


#### Change in financial net debt



#### Gränges Americas – second quarter 2023

- Lower demand in all end-customer markets except Automotive partially offset by new business
- Improved operating profit and margin
  - Improved price and productivity
  - FX effects of SEK 21 million
- New recycling and casting centre in Huntingdon in full operation
  - Reduced raw material cost
  - Reduced working capital





#### Gränges Eurasia – second quarter 2023

- Strong year-on-year recovery in Asia
  - Covid lockdown in 2022
  - Sales volume increased by 29%
- Continued weak demand in Europe
  - High downstream inventory
  - Sales volume decreased by -4%
- Improved operating profit and margin
  - Reduced cost pressure
  - Less efficient metal management
  - FX effects of SEK +64 million



#### Outlook – third quarter 2023

- Market uncertainty remains high in all regions
  - Stable demand in Automotive
  - Soft demand in other markets
- Sales volume expected to decline year-onyear by a mid-to-high single-digit percentage
- Timing effects from surcharge clauses in customer contracts in second quarter are not expected to recur
- Operating profit per tonne expected to be weaker sequentially but stronger year-on-year





### Summary





# Q&A

Jörgen Rosengren, CEO Oskar Hellström, CFO

